



NEW VEHICLE CONTENT, PRICING & ORDER GUIDE



2020MY Defender

DOCUMENT REVISION HISTORY

Date	Detailed Changes
September 10 th , 2019	Initial release

Changes in standard equipment, options or prices can occur. Jaguar reserves the right to change product specifications at any time without incurring any obligations.

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1. NEW DEFENDER

Although the design was conceived in 1947 in Anglesey, Wales by Maurice and Spencer Wilks, it would take many years for the original Land Rover Defender to make its way to North America. Only available in the USA between 1993 and 1997, it was initially imported as a 110 variant and later in 90 hard and soft top versions. Globally, over its 69 years, over 2 million units were sold in over 170 countries until production ceased in 2016.

Over this time, the Land Rover Defender has always been a symbol of strength. Following this lead, the new Defender is the toughest and most capable Land Rover vehicle yet. Combining a new body structure, with all-new technologies and proven hardware, to create a Defender that is fit for any adventure that the 21st century may throw its way.

The unmistakable silhouette is familiar yet new. It looks tough and is tough, but engineered with purpose and designed to excite. Iconic in name, shape and capability, the Defender can be personalized to allow owners to make the most of their own unique worlds.

Tough, durable and highly functional, Land Rover Defender is a compelling story of emotionally engaging design and engineering integrity.

Gerry McGovern – Chief Design Officer, Land Rover

While the New Defender is the modern reinvention of its predecessor, it is also a natural replacement for LR4 owners that are looking for something more rugged and with greater utility than Discovery.

For the 2020MY, Defender will be offered in two body styles – the Defender 90 and the Defender 110.

DEFENDER 110

- 5-door variant.
- 197.6" overall length*
 - Similar to Discovery (195.1")
- 119" wheelbase (Discovery 115")
- Offered in 5-, 6- and 7-seat versions
- Expected to be the volume model

DEFENDER 90

- 3-door variant
 - 180.4" overall length*
 - Similar to Discovery Sport (181")
 - 101.9" wheelbase (Evoque 105.6")
 - Offered in 5 and 6 seat versions
 - Traditional SUV character
- *Includes rear mounted spare tire

In both iterations, the New Defender brings:

- Sector Leading Off Road Capability
- Brand Defining Durability
- Innovation and Modernity
- Class Leading Load Carrying



EXTERIOR

- Defender has unique exterior styling and instantly recognizable design cues, such as its classic square silhouette, upward sloping roof line from the front of the vehicle, alpine lights in the roof and a side-opening tailgate with full size spare wheel.
- Further enhancing the design language and providing an image of strength is the side Signature Graphic (with interior storage) over the rear wheel arch, which also connects the roof and body.
- Providing the opportunity for customization and functional protection are Checkered Body Protection for the mirror covers, wheel arches, rear corners and rear bumper of the vehicle, all coordinating with the standard hood elements

INTERIOR

- Defender will represent Land Rover's "Dual Purpose" Design DNA, delivering pure function and appeal
- The new generation of Defender will be a considerably more refined product, offering maximum capability, configurability and durability.

TECHNOLOGY

- All new PIVI infotainment system will be debuting on Defender
- Complementing the excellent new UI/UX is a suite of technology which only serves to further the vehicles capability, including a new Configurable Terrain Response

POWERTRAIN

- Defender will be offered in a simple line up, consisting of only two Gas powertrains
- P300: AJ20 turbocharged inline 4-cylinder with 296HP (available on Base and S)
- P400: AJ20 inline 6-cylinder MHEV with 395HP (available on SE, HSE, X and First Edition)

2020MY PRICING & DERIVATIVE OFFERING

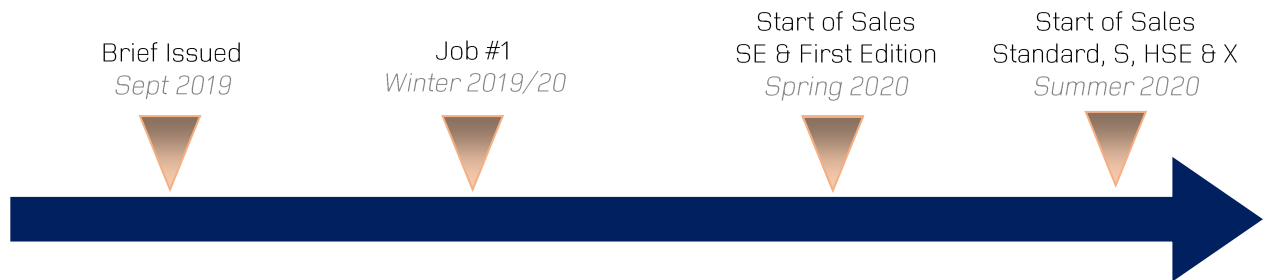
- Even with all of this fantastic capability, technology and design, the new Defender will provide great value by starting at only \$49,900
- For the 2020MY, Defender will be available as a simple line-up, of only 7 derivatives, which includes body styles and engines:

DERIVATIVE PRICING	110						90
	Standard	S	SE	HSE	First Edition	X	First Edition
MSRP - Gasoline i4 - 300hp	\$49,900	\$53,350					
MSRP - Gasoline MHEV- 400hp			\$62,250	\$68,350	\$68,650	\$80,900	TBD
Destination & Delivery	\$1,025	\$1,025	\$1,025	\$1,025	\$1,025	\$1,025	\$1,025

2. LAUNCH TIMING

- Global reveal: September 10, 2019
- Job #1: Winter 2019/2020
- Start of Delivery: Spring 2020

DEFENDER 110



DEFENDER 90



3. ARCHITECTURE & DESIGN

ARCHITECTURE

- All-New Defender will be built upon a new and unique D7x architecture
- World's most capable SUV platform to maximize the Off-Road Capability, Durability & Robustness
- Lightweight aluminum monocoque construction creates the stiffest body structure Land Rover has ever produced.
- Front and rear recovery points can withstand up to 10 and 9 tons of force respectively.
- 32" overall diameter tires improve capability through a larger contact patch and increased ground clearance
- 0.8" body lift (versus Discovery) and tailgate mounted spare wheel further improve ground clearance and departure angle
- 3.94" longer wheelbase than Discovery to enable wheel positioning at the extremities of the vehicle. These shortened front and rear overhangs give best in class geometry and therefore capability
- Cooling pack and outboard coolers positioned for improved sand driving performance and to protect against low speed impacts into dunes, mud banks and other terrain
- Double the vertical standard of impact durability used for other LR vehicles, including 0.8" corrugated road testing and 7.9" Curb strikes
- Unique, exposed powder-coated magnesium cross car beam which is integral to the overall strength of the body architecture and provides a special dashboard design.



OFF ROAD CAPABILITY AND AIR SUSPENSION

- Shortened overhangs giving the best-in-class off-road geometry, outperforming its competitors and the rest of the Land Rover portfolio through approach, departure and break over angles.
 - 38° Approach (Discovery 34°, LR4 36°)
 - 29° Break over (Discovery 28°, LR4 27°)
 - 40° Departure (Discovery 30°, LR4 30°)
- As part of Land Rover's DNA, the command driving position is ever-present in this vehicle.
- Off-road height provides ground clearance of 11.46" (+3.0" over standard ride height)
- Clearance can be further extended by up to 2.8" in more extreme off-road conditions by:
 - Auto-Extend mode with +1.4" increase
 - Manual-Extend mode for a further 1.4"
- Access mode with -2.0" lowering for easier ingress/egress
- 35.4" wading depth
 - Discovery 35.4", LR4 27.6"



- Superior Suspension compared with Fixed Axle Suspension

Multilink Suspension e.g. L663, new Mercedes-Benz G-Wagen	Fixed Axle Suspension e.g. Jeep Wrangler
PROS <ul style="list-style-type: none"> - body is better isolated from the ground, meaning the vehicle can traverse off-road terrain faster and more controlled - lighter - reduced package and improved Off-Road ground clearance - the system can be tuned (by the OEM) to provide improved ride & dynamics - the system offers better control, and we are able to tune out things like bump steer 	PROS <ul style="list-style-type: none"> - simple and cheap - less moving parts - large Articulation (great for rock crawling) - easy to replace / repair
CONS <ul style="list-style-type: none"> - more expensive - relies on less durable rubber bushes (although these have been upgraded for L663) 	CONS <ul style="list-style-type: none"> - heavy - large package and reduced ground clearance - less control over wheel movement - no individual wheel movement

EXTERIOR DESIGN

The New Defender has unique exterior styling and instantly recognizable design cues, including:

- Classic square silhouette
- Chamfered (upward sloping) roof line from the front of the vehicle
- Alpine Lights located in the roof, over the rear wheel and rear overhang of the vehicle. This opening allows additional light to flow into the interior of the cabin, giving an open feel and providing additional views to environment.



Interesting fact: The story goes that when the original first Series Land Rovers were sent to the Alps for testing, the engineers thought it would be a great addition to be able to see up the mountain on the winding hairpin bends. What better way to do so than to add an additional window in the roof line at just the right position, and hence the name 'alpine light' was born.

- Side-opening tailgate with a rear-mounted full-size spare wheel, re-emphasizing the classic Defender silhouette and increasing rear clearance
 - o Manual door with 'soft door close' function.
- Large, body colored Signature Graphic for the C-Pillar, providing one of Defender's most distinctive design features, as well as additional interior storage
 - o Provides a structural look to the vehicle, showing the roof is connected to the body signifying the strength in Defender.
 - o Standard on 110
 - o Optionally, the pillar can be painted Narvik Black to create a floating roof effect
- Round and recognizable LED Headlights with signature DRL (SE and above)

Satin (matte) Protective Film

- Available as a factory option, to enhance the durability and exterior performance of the vehicle's paint work
- Protects from scratches, stone chips, damage and UV rays
- Only the exterior body of the vehicle will be wrapped, with the interior exposed elements retain their gloss appearance.
- Environmentally sustainable, as it uses:
 - o No PVC compounds
 - o Emits no VOCs (Volatile Organic Compounds)
 - o Solvent free and has virtually zero carbon emissions
 - o Recyclable at the end of its useable life

Roof Options

- Defender will come with a fixed metal, body-colored roof as standard.
- Customers will have the opportunity to personalize their vehicle by selecting:
 - o Panoramic Roof
 - o Folding Fabric Roof (90 only during 20MY, 110 to follow in 21MY)
- In addition to function, two contrast roof color options are available:
 - o Narvik Black
 - o Fuji White
- Black Roof Rails are standard on all models



Color & Design

- Various exterior components will vary in color and texture depending on the derivative chosen.
- The following matrix summarizes these differences:

	Defender Exterior	Optional Black Pack (available with Standard Model)	X
Skid Pans	Ceres Silver		Starlight Satin Chrome
Grille Bar	Anthracite	Narvik Black	Starlight Satin Chrome
Side Vent	Narvik Black		Narvik Black
Hood Checker Plate	Ebony Grained Plastic	Narvik Black	Narvik Black
Mirror Caps	Narvik Black		Narvik Black
Door Handles	Body Color		Body Color
Brake Callipers	P300 - Unpainted P400 - Dark Grey		Orange with Black Land Rover script
Window Decal	Narvik Black		Narvik Black
Wheel Arch & Lower Door Sills Cladding	Ebony Grained Plastic		Narvik Black
Hood	Body Color		Narvik Black
Roof	Body Color		Narvik Black
Hood Badging	Ceres Silver	Narvik Black	Starlight Satin Chrome
Tailgate Badging	Ceres Silver	Narvik Black	Starlight Satin Chrome
2 x Rear Recovery Tow Eye Loops	N/A		Satin Black
Undershield Protection	N/A		Front Only

Defender X

- Launching later in the 20MY, the Defender X derivative will provide a more distinct exterior and interior combination to help further set it apart from the crowd. The X derivative LOOKS tough, because it IS tough.



- Contrast Narvik Black Hood
- Darkened Taillights
- Duo-tone Windsor Leather seats with premium Steel-cut Kvadrat material on seat backs
- Additional optional of Vintage Tan color-way
- Bright orange seat tag
- Ebony headliner
- Bright metal pedal kit to add to the robust interior
- Stainless steel Illuminated Tread plates
- Unique dark grey finish to the exposed metal areas in the cabin (i.e. the cross-car beam, steering wheel, doors and other accents in the cabin)
- Premium Cabin lighting (incl. 10 configurable colors and Illuminated Cross Car Beam)
- Optional Orange exposed Rear Recovery loops
- Optional Front Undershield
 - Rugged, 5mm anodized aluminum front under shield
 - Reinforced by the mounting assembly which enhances the protection.
 - Protection to the front lower bumper area and radiator when driving off-road.
 - Allows easy access to the recovery loop



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INTERIOR DESIGN

Defender's interior is functional, flexible and full of character that encapsulates the spirit of adventure on which the brand was built. Rugged, robust user interfaces, strong grab handles and rubber floors, combine with a flexible interior architecture that can facilitate a wide range of integrated accessories.

Flooring

- Premium durable materials include a Durable Rubber Flooring in the cabin and load space (available in Lunar or Ebony)
- Designed with valleys for ease of cleaning
- Flush with door sill to allow easy cleaning or sweeping of dirt and debris from the cabin
- Carpet Mats also included as standard



Click and Go Dock

- Standard on Defenders S derivatives and above, is a fully integrated Click and Go system
- Includes a USB charging port in the back of each of the front seats to also allow rear seat passengers to charge tablet devices during use
- Bracket can also be used with foldable tables, coat hangers and hooks



Veneers

- Choice of two optional veneers available:
 - Smoked Oak
 - Rough Cut Walnut

Cross Car Beam

- An industry first, the All-New Defender will expose the structural Cross Car Beam surface as a key part of the dashboard design
- Choice of Powder Coated finish in White, Light Silver or Dark Grey (dependent upon derivative)
- Option chosen will also carry over to the steering wheel spokes, gear shifter plinth and door cards



Seating Configurations

- Across the body styles there is the ultimate flexibility to select the vehicle with the perfect number of seats for your needs:
- Defender 90 will be available with 6 seats, through standard fitment of the Front Jump Seat on the 20MY First Edition. Other seat configurations will be available at 21MY
- Defender 110 will offer 5, 6 or 7 seats through the Front Jump Seat or the Third Row Seats

Jump Seat (6-seater)




















- Unique option for Defender
- Provides an opportunity to select an additional center seat for row 1
- When folded, the back of the seat can be used as an armrest, featuring a small compartment and cup holders for the driver and passenger
- Includes two USB's located at the bottom rear of the seat for 2nd row passengers
- Deletes the full size front center console and Wireless Device charging
- Standard on 90 First Edition



Third Row Seats (7-seater)

- Available as an alternative to Jump Seat on 110 body style
- Also includes an additional 2 USBs for 3rd Row Occupants
- Requires 60/40 Split seats instead of the standard 40/20/40
- Standard on 110 First Edition



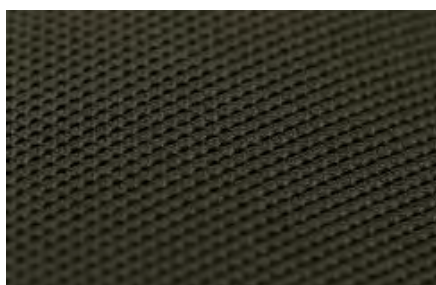
		
	90	110110 5+2
Row 1	  	    X 
Row 2	  	   
Row 3		 
Length	180.4"	197.6" (w/ spare wheel)
Wheelbase	101.9"	119.0"
# seats	5/6	5/67
3rd Row		50 th mile

Heated & Cooled seats

- Heated seats are available across all 3 rows of seating
- Cooled seats are available in rows 1 and 2 only
- Row 2 cooled seats are only available on 110 with 7-seat configuration


New Seat Materials

- Kvadrat Steel-Cut Premium Textile (X models)
 - Premium, technologically advanced Textile is offered as an alternative to Windsor Leather
 - Developed In partnership with Kvadrat, the extra durable blend of wool and Suede cloth
- Woven Textile Accent Material (S, SE and First Edition)
 - Provides a functional aesthetic accent to Grained Leather Seats
 - Located on the squab and cushion, which are the highest wear areas
 - Durable woven fabric is available in Ebony, Acorn or Khaki to match the color way of the seats



Seating Design

- Seating choice will set the environment for the rest of the cabin, including the color of the rubberized flooring
- HSE and X with Windsor Leather also includes door top roll and arm rests, console cover (where fitted) and the Instrument Panel 'hoop', which surrounds the cross car beam

Colourway Name				
	Ebony / Ebony	Khaki / Ebony	Acorn / Lunar	Vintage Tan/ Ebony <small>NB: 'X' derivative only</small>
Seat colour	Ebony	Khaki	Acorn	Vintage Tan
Soft Trim Colour	Ebony	Khaki	Acorn	Vintage Tan
Environment	Ebony	Ebony	Lunar	Ebony

Load space

- Defenders unique Durable Rubber Flooring extends into the load space and lines the back of the 2nd row seats to create a fantastic flat load space that is extremely durable and can wipe clean.



4. TECHNOLOGY

Configurable Terrain Response

- A world first, allows the driver to configure certain chassis and traction related systems based on their personal preference
- Expert driver can optimize settings for their current surroundings
- Promotes novice drivers toward understanding the vehicle technologies available to them.
- Uses pre-defined Subsystem settings from within the Terrain Response programs, relative to each of the user inputs defined below
- Driver will then have the option to save their configuration for use at a later time

1. Powertrain	Relaxed	Normal	Responsive
2. Steering	Light	Medium	Heavy
3. Differentials	Automatic	Centre Slip Limited	Centre & Rear Slip Limited*
4. Traction Control	Less Wheel Spin	Off-Road	More Wheel Spin



Active Rear Locking Differential

- When selected, this option has the power to give you even more traction and increased off-road ability, by automatically locking the rear differential to ensure the greatest level of traction on- and off-road, in all weather conditions.
- Active Rear Locking differential is not switchable, it is automatically switched on and works with the other vehicle control systems.

Clear Sight Ground View

- Provides the driver with a view of the forward road scene on the infotainment screen
- Includes the under-bonnet area and the area in front of the vehicle that the driver cannot normally see.

Terrain Response and Terrain Response 2

- Standard on all Defender's, the system first used on Range Rover, lets the car automatically adjust to its surroundings through the different Terrain Response programs.
- Terrain Response 2 is an option that takes the capabilities of the award-winning system to a new level. This features an automatic setting, which monitors the current driving conditions and systematically selects the most suitable terrain setting.
- A customer can manually override the system through the navigation screen to select between Comfort (General Driving), Grass / Gravel / Snow, Mud / Ruts, Sand, Eco

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- Air suspension also includes Rock Crawl and Wade modes

Adaptive Dynamics

- Linked to air suspension, this feature improves both on- road handling and off-road comfort.

All Terrain Progress Control

- Optional system that enables you to set and maintain a steady speed (between 1.1mph and 18.6 mph) in challenging on- and off-road conditions.

Low Traction Launch

- Automatically optimizes the vehicle for smooth pull away on low friction surfaces, such as wet grass, ice or snow.

Hill Descent Control

- Assists the driver with controlled descents of difficult slopes, by maintaining a constant speed and applying braking separately to each wheel.

Hill Launch Assist

- Aids the driver when pulling away on hills, by retaining brake force long enough for the drivers foot to move from the brake pedal to the throttle.

Wade Program

- Additional feature of Terrain Response, which sets the vehicle up to wade at the switch of a button (with air suspension only).

Advanced Tow Assist

- Allows the driver to direct the trailer whilst the vehicle takes care of the counter steering.

INFOTAINMENT

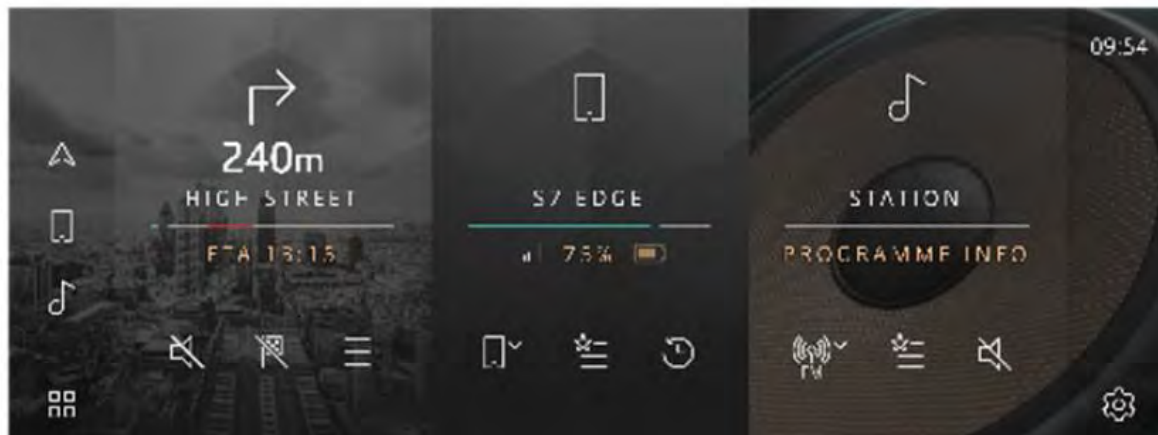
PIVI Pro with 10" Touchscreen



- The New Defender will be the first vehicle to use the all new PIVI vehicle infotainment system from

Interface

- An all-new User Interface that is heavily influenced by smartphones, so it feels familiar and easy to use
- Home screen provides an at-a-glance view of the most relevant information, as well as direct access to the most commonly used features/content, such as:
 - One touch setting of home or other predicted destinations
 - Select a track from your music queue with just two clicks
 - View ETA, next turn and a summary of traffic flow on route



Intelligent learning navigation system:

- System learns the routes and roads driven most regularly.
- Uses the information to update you of the fastest route based on current traffic conditions for the destinations you typically drive to, around specific times and based on routes normally taken.

Dynamic route assistance and Smart Voice Guidance:

- When suggesting alternative routes that are unknown to driver, the system automatically enables voice guidance instructions.



Rubber-band routing.

- Simply drag an alternative route line to select new roads as desired.

Always up to date maps

- Updated maps can automatically be downloaded from the cloud and installed in the background.
- Map Updates are free for the warranty period of the vehicle.

Full 3D Navigation maps

- Available in the Interactive Driver Display
- Allows the user to keep a close eye on the route ahead, while leaving the touchscreen available for interaction with other apps.

New Vehicle Remote App

- Sync favorite places and send new destinations to your vehicle with the new Remote App.

Range of connected services and features, including:

- Real Time Traffic Information
- Online Media
- Satellite Imagery
- Fuel Prices, Parking Availability
- Online Search, including the most recent reviews and ratings and ability to make table reservations
 - Note reservations are through Yelp and in the US only
 - Parking payment/reservation will be confirmed later

Always up to date system

- Automatic download of software updates
- Configurable to customer time preferences

Online Pack

- Online Pack is a new Connected Service designed to provide seamlessly integrated and fully connected experience within the new PIVI platform
- Includes of a number of 3rd party embedded applications called Live Apps, provided by various local content providers
- Apps will continue to be curated based on individual market demand and provide localized content

Smartphone Pack

- Standard on all models, Apple CarPlay and Android Auto allow consumers to integrate their compatible device into the vehicles infotainments system

Wireless Device Charging

- With compatible phones, the consumer can simply place the phone on the pad to enable charging
- Standard fit on all Defenders
- Deleted if Jump Seat is selected
-



Software Over The Air (SOTA)

- The New Defender is delivering the next phase to SOTA, which will include the ability to install functionality updates, in addition to the existing infotainment and telematics updates.
- Enables JLR and Customers to remotely update their vehicle.
- Customers can select preferred times for install, to not disrupt their day-to-day usage of the vehicle

Driver Assistance




- All Defenders will be equipped with the following standard equipment:
 - Blind Spot Assist
 - Rear Pre-Collision Assist
 - 3D Surround Camera, including Wade Sensing, ClearSight Ground View and 360° Park Aid
- Optional Driver Assist Pack is available that includes:
 - Adaptive Cruise Control on all models,
 - Rear Traffic Monitor (standard on SE and above)
 - Clear Exit Monitor on SE (standard on SE and above)

ClearSight Rear View mirror

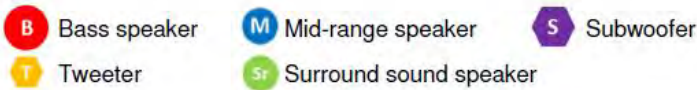
- Provides the customer a live camera feed of the rear view instead of a conventional mirror image.

Audio

- Three Sound Systems are available across the Defender portfolio, culminating in a Meridian Surround Sound System with 15 speakers and 700 watts of power

Sound System	Meridian Sound System	Meridian Surround Sound System
		
Speakers	6	10 + Subwoofer
Channels	8	12
Wattage	180W	400W
		14 + Subwoofer
		16
		700W

Key:



Activity Key

- Defender will also introduce the next Generation of Activity Key, showcasing a touch screen with lock and unlock functions, as well as a time display
- Activity Key continues to be water proof and shock proof
- It allows customers to carry only the Activity Key where carrying a normal key may be inconvenient.



5. POWERTRAIN

Two gasoline powered Ingenium engines will be available to help optimize performance and efficiency.

Engine performance figures, badging and tailpipe information are detailed in the chart below.

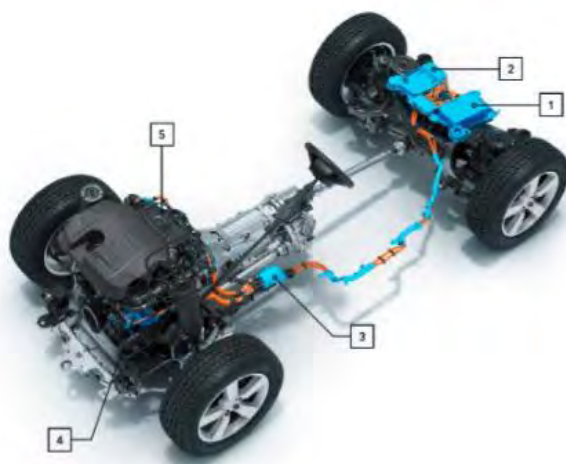
Engine	Drivetrain	Horsepower	HP @ rpm	Torque @ rpm
P300: 2.0L i4 Turbocharged Gas	4WD	296	296 @ 4,000	406 @ 2,000 - 5,000
P400: 3.0L i6 MHEV Gas	4WD	395	395 @ 5,500	295 @ 1,500 - 4,000

P300: 2.0L Inline 4-cylinder Twin Turbocharged Gas Engine

- Features upgrades to the turbocharger and boosting system, including a high flow compressor wheel delivering 26% more air.
- Twin-scroll turbocharger features ceramic ball-bearings which reduces friction and improves transient response.

P400: 3.0L Inline 6-cylinder MHEV Gas Engine

- MHEV technology is fitted to compliment the Ingenium 6-cylinder gas engine, which uses electrical energy to assist the combustion engine when additional power is needed.
- MHEV technology utilizes a Belt integrated Start Generator. This replaces the alternator with a single device that assists the powertrain.
- MHEV technology is designed to provide on-going support for the combustion engine, as such the vehicle is not able to run on electrical power alone



- 1 48V LITHIUM-ION BATTERY
- 2 48V/12V DC-DC CONVERTER
- 3 MEDIUM VOLTAGE JUNCTION BOX
- 4 BELT-DRIVEN INTEGRATED STARTER GENERATOR
- 5 48V ELECTRIC SUPERCHARGER

6. TECHNICAL SPECIFICATIONS

	Si6 400HP	Si4 300HP	Si6 400HP
Model Year	2020	2020	2020
Body Style	90	110	110
Engine	3.0L i6 MHEV	2.0L i4 Turbocharged	3.0L i6 MHEV
Engine Displacement (cc)	2996	1997	2996
Engine Fuel Injection System	Direct Injection	Direct Injection	Direct Injection
Bore/Stroke (inch)	3.27 / 3.63	3.27 / 3.63	3.27 / 3.63
Compression Ratio : 1	10.5	9.5	10.5
Power: HP @ rpm	395 @ 5,000	296 @ 4,000	395 @ 5,500
Torque: lb-ft @ rpm	406 @ 2,000 - 5,000	295 @ 1,500 - 4,000	406 @ 2,000 - 5,000
0-60 mph	5.7	7.7	5.8
Top speed	119 mph (129 mph with 22" wheels)	119 mph	119 mph (129 mph with 22" wheels)
Transmission	Eight-speed ZF 8HP76 automatic	Eight-speed ZF 8HP45 automatic	Eight-speed ZF 8HP76 automatic
Drive Type	All Wheel Drive (AWD)	All Wheel Drive (AWD)	All Wheel Drive (AWD)
EPA Fuel Economy (19MY shown)	TBD	TBD	TBD
Wheelbase (in.)	101.9	119.0	119.0
Overall Length with Spare Wheel (in.)	180.4	197.6	197.6
Overall Length without Spare Wheel (in.)	170.2	187.3	187.3
Overall Width including Mirrors (in.)	82.9	82.9	82.9
Overall Width with Mirrors Folded (in.)	79.10	79.1	79.10
Overall Height, Air Susp. (in.)	77.5	77.4	77.4
Curb Weight (lbs.) (5/6/7 seat)	4830	4815/4865/4940	5035/5090/5165
Turning Circle - Curb to Curb (ft.)	37.0	42.1	42.1
Wheel Type and Size (Standard Fit)	255/60 R18	255/55 R19	255/50 R20
Trunk Volume (ft ³) behind First Row (5/7 seat)	58.3	5 seat 78.8 / 7 seat 69.0	5 seat 78.8 / 7 seat 69.0
Trunk Volume (ft ³) behind Second Row (5/7 seat)	15.6	5 seat 34.0 / 7 seat 34.6	5 seat 34.0 / 7 seat 34.6
Trunk Volume (ft ³) behind Third Row	N/A	7 seat 10.7	7 seat 10.7
Fuel Tank Capacity (gal.)	23.4	23.8	23.8
Brakes	Four-wheel disc / ABS	Four-wheel disc / ABS	Four-wheel disc / ABS
Brake Size Front / Rear (mm/inch)	363/349 14.3/13.8"	349/325 13.7/12.8"	363/349 14.3/13.8"
Tow Capacity	8201.0	7716.0	8201.0
Final Drive Ratio : 1	3.6	4.1	3.6
Static Max Roof Load (inc Roof Rack) (lbs)	661.0	661.0	661.0
Dynamic Max Roof Load (inc Roof Rack) (lbs) (All Season / All Terrain Tires)	176 / 260	220 / 370	220 / 370
Standard/Off Road ride height (in)	8.58 / 11.53	8.58 / 11.53	8.58 / 11.53
Approach Angle - Standard/Off Road	30.1° / 38.0°	30.1° / 38.0°	30.1° / 38.0°
Departure Angle - Standard/Off Road	37.6° / 40.0°	37.7° / 40.0°	37.7° / 40.0°
Ramp Angle - Standard/Off Road	24.2° / 31.0°	22.0° / 28.0°	22.0° / 28.0°

* Manufacturer's Estimate based on 5 seat vehicles

7. STANDARD EQUIPMENT SPECIFICATION WALK

Land Rover Defender X

Powertrain/Dynamics

All Terrain Progress Control (ATPC), Terrain Response 2, Configurable Terrain Response, Electronic Active Differential with Torque Vectoring by Braking

Exterior:

X Badge, 20" Style 5098, 5 spoke, Satin Dark Grey, Orange brake calipers, Black contrast roof (N/A on Santorini Black), Narvik Gloss Black bonnet (N/A on Santorini Black), X Visual Pack (Starlight Satin Chrome Skid Pans, Grille Bar, Badging, Narvik Black Cladding, Bonnet Finishers), Exposed rear recovery eyes, Darkened tail lights

Interior:

14-way heated and cooled electric memory front seats with 4-way manual headrests, 40:20:40 folding, heated rear seats with center armrest, Rough-cut Walnut veneer, Cross car beam in Dark Grey Powder Coat Brushed finish, Illuminated metal treadplates with brand-name script, Ebony Morzine headlining, Bright metal pedals, Premium cabin lighting

Technology:

Meridian™ Surround Sound System (700 Watt, 15 Speakers inc. Subwoofer), Domestic plug socket

Land Rover Defender HSE

Exterior:

HSE badge, 20" Style 5095, 5 split-spoke, Gloss Dark Grey with contrast Diamond Turned finish, Sliding Panoramic Roof, Heated, electric, power fold door mirrors with memory, approach lights and auto-dimming driver side

Interior:

14-way heated and cooled electric memory front seats with 4-way manual headrests, Leather Steering Wheel, Extended Leather Upgrade, Windsor Leather

Technology:

Adaptive Cruise Control

Land Rover Defender SE

Powertrain/Dynamics

395hp 3.0L Si6 MHEV Gas Engine

Exterior:

SE badge, Front Fog Lights, Premium LED headlights with signature DRL, 20" Style 5094, 5 spoke, Gloss Sparkle Silver, Dark Grey Brake Callipers

Interior:

12-way electric memory front seats with 2-way manual headrests, Electrically adjustable steering column

Technology:

Meridian Sound System (400W, 11 Speakers inc Subwoofer), ClearSight interior rear view mirror, Clear Exit Monitor, Rear Traffic Monitor

Land Rover Defender S

Exterior:

S Exterior Badge, Auto High Beam Assist, 19" Style 6010, 6 spoke, Gloss Sparkle Silver

Interior:

12-way semi-powered front seats, 40:20:40 folding rear seats with center armrest, Grained Leather and Robust Woven Textile seat facings, Click and Go Integrated Base Unit

Technology:

Interactive Driver Display

Land Rover Defender Standard

Powertrain/Dynamics:

300hp 2.0L Si4 Turbocharged Gas Engine, Permanent AWD, 8-Speed Automatic Transmission, Twin-speed transfer box (high/low range), Electronic Air Suspension, Terrain Response, Adaptive Dynamics, Push Button Start, Hill Launch Assist, DSC, ETC, RSC, EPAS, CBC, HDC, EBD, ABS, EPB

Exterior:

18" Style '5093', 8 spoke, Gloss White Steel Wheel, All Season Tires, Assisted Tailgate, Side-hinged tailgate, Privacy Glass, Solar Attenuating Windshield, Heated Rear Window w/Timer, Rear Wash Wiper, Rain Sensing Windshield Wipers, Standard Metal Roof, Black Roof Rails, Rear Fog Lights, Automatic Headlights w/ levelling, LED headlights, LED Taillights, Heated, electric, power fold door mirrors with approach lights and auto-dimming driver side, Ceres Silver Lettering on Hood/Tailgate, Anthracite Grille Bars, Hood Finishers, & Cladding, Narvik Black Side Vent, Ebony Grained Plastic Bonnet Chequer Plate, Body Color Door Handles, Unpainted Brake Callipers, Ceres Silver Skid Pan, Body Colored Roof, Narvik Black Mirror Caps, Body Colored Signature graphic (with interior storage) 110 only

Interior:

8-way Semi-Powered Ebony fabric seats with Ebony/Ebony interior, 40:20:40 Folding Rear Seats, 5 seats, Auto-Dimming Interior Rear View Mirror, Illuminated Vanity Mirrors, Front-Cupholders, Rear Center Headrest (110 Only), Durable Rubber Cabin and Loadspace Flooring, Manually Adjustable Steering Column, Leather wrapped Steering Wheel with PU DAB, Standard Treadplates, Light Oyster Morzine Headlining, Cross car beam in Light Grey Powder Coat Brushed finish, Cabin Lighting, Lockable Glovebox, C-Pillar Storage (110 only), 2-Zone Climate Control, Electric Windows w/ One-Touch Open/Close & Anti-Trap, Center Console w/ armrest, Loadspace Cover

Technology:

Bluetooth Connectivity, Voice Control, Sound System (180w, 6 speakers), Pivi Pro, Android Auto™, Apple CarPlay®, Wireless Device Charging, Remote, Connected Navigation Pro, Online Pack with Data Plan, 1 x 12V socket in IP shelf, 2 x USB and 2 x 12V power sockets in center console for rear passengers, 1 x 12V power socket in loadspace, Driver Condition Monitor, Cruise Control and Speed Limiter, Keyless Entry, Perimeteric Alarm, Lane Keep Assist, Trailer Stability Assist, Emergency Braking, Garage Door Opener (HomeLink®), Blind Spot Assist, Traffic Sign Recognition and Adaptive Speed Limiter, 10" Touchscreen, 3D Surround Camera with ClearSight Groundview, 360 Parking Aid, Wade Sensing

Safety:

Tailgate Mounted Full Size Spare Wheel, Tire Pressure Monitoring System (TPMS), Airbags (Front w/ Passenger Seat Occupant Detector, Front Side and Curtain), Power Operated Child Locks, Rear ISOFIX, Electric Parking Brake, Emergency Brake Assist (EBA), Anti Lock Braking System (ABS), Locking Wheel Nuts

Changes in standard equipment, options or prices can occur. Jaguar reserves the right to change product specifications at any time without incurring any obligations.

20MY FIRST EDITION

To celebrate the launch of the New Defender, there will be two 20MY First Edition's, exclusively available with the P400 powertrain.



500 units each, of the 110 and 90 First Editions have already been pre-ordered in order to make them some of the first vehicles to arrive in the US. All 1,000 units have been built to the specifications detailed below, and include a number of unique features combined with several popular options.

Both First Editions are based on the SE variant.



DEFENDER 110 FIRST EDITION

Exterior Design:

- Indus Silver Metallic Paint
- Black Contrast Roof
- Black Exterior Pack
- First Edition badge
- Unique 20" Style 5098 Gloss Sparkle Silver Wheel
- Off Road Tires
- Signature Graphic
- Tow Hitch Receiver

Interior Design:

- Ebony grained leather seats with woven textile
- Third Row Seats
- Metal tread plates with First Edition branding
- 60:40 load through rear seats with manual slide and recline and center armrest
- Heated Front Row Seats
- Heated Steering Wheel
- Three Zone Climate Control
- Air Quality Sensor
- Cabin Air Ionization
- Front center console refrigerator compartment

Technology:

- Configurable Terrain Response
- Terrain Response 2
- Sirius XM™ satellite radio and HD Radio
- Domestic Plug Socket

Changes in standard equipment, options or prices can occur. Jaguar reserves the right to change product specifications at any time without incurring any obligations.



DEFENDER 90 FIRST EDITION

Exterior Design:

- Pangea Green Metallic Paint
- White Contrast Roof
- First Edition badge
- Unique 20" Style 5098 Gloss Sparkle Silver Wheel
- Off Road Tires
- Tow Hitch Receiver

Interior Design:

- Metal tread plates with First Edition branding
- Heated Front Seats
- Heated Steering Wheel
- Ebony grained leather seats with woven textile
- Jump Seat

Technology

- **Configurable** Terrain Response
- Terrain Response
- Sirius XM™ satellite radio and HD Radio

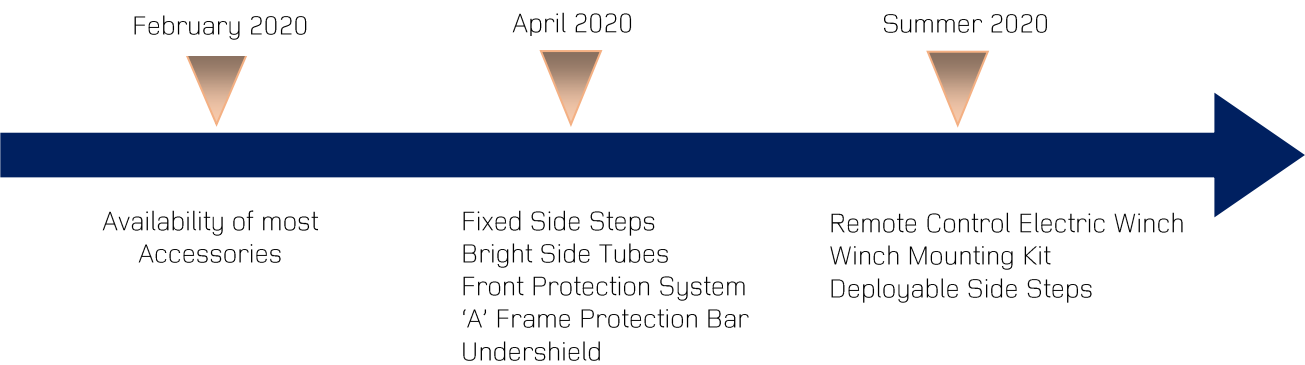
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8. ACCESSORIES

Every New Defender owner will be unique, and therefore the level of personalization required will be high. To accommodate the extremely varied needs of these owners, a significant number of Land Rover approved Accessories have been developed to support the Defender.

To simplify ordering and fitment, some of these offerings have been packaged and are available through both Retailer and Port Fit. These packs, as well as some of the key new Defender Accessories are covered in additional detail on the following pages.

All Packs will be available at launch, while some individual features will have a slightly delayed availability:



Changes in standard equipment, options or prices can occur. Land Rover reserves the right to change product specifications at any time without incurring any obligations.

EXPLORER PACK



Classic Mudflaps

- Large, flexible, Land Rover branded, classic styled mudflaps

Matte Black Bonnet Decal

- Self-adhesive vinyl decal with two inserts with either '90' or '110' cut out detail

Spare Wheel Cover

- Stylish, easy to fit spare wheel cover (elasticated self-adjusting band)
- Molded black painted face and a Ceres Silver Satin insert, embossed with Defender logo

Wheel Arch Protection

- Offers extended protection to the Wheel Arch when driving off-road
- Enhances the exterior style of the vehicle with a more rugged appearance

Raised Air Intake

- Ideal when driving in dusty or sandy conditions (Anthracite colored finish)
- Takes in cleaner air from elevated position, reducing amount of dust particles taken into air filter

Expedition Roof Rack

- The Expedition Roof Rack has a low line, lightweight and fully integrated design which enhances the exterior style of the vehicle whilst providing easily accessible
- Designed for aerodynamic performance and to minimize wind noise

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ADVENTURE PACK



Mudflaps

- Popular upgrade that reduce spray and protect the paintwork from debris and dirt.

Spare Wheel Cover

- Stylish, easy to fit spare wheel cover (elasticated self-adjusting band)
- Molded black painted face and a Ceres Silver Satin insert, embossed with Defender logo.

Bright Rear Scuff Plate

- Stainless steel bright rear scuff plate
- Protects the bumper from scratches and scuffs while loading or unloading the vehicle

Portable Rinse System

- No need for batteries or external power
- Integrated hand pump allows user to pressurize if filling the water tank away from home.

Integrated Air Compressor

- Designed for adjusting tire pressures as well as to inflate bicycle tires with Schrader valves, air beds and other inflatable items such as the inflatable waterproof awning.
- Hose is extendable to reach all tires easily and comes in a highly visible, orange finish

Side Gear Carrier

- Exclusive exterior side-mounted gear carrier provides easy access outside storage
- Lockable, waterproof - perfect for carrying walking boots, wetsuits

Seat Backpack

- Removable storage option for the second row

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URBAN PACK



Spare Wheel Cover

- Stylish, easy to fit spare wheel cover (elasticated self-adjusting band)
- Molded black painted face and a Ceres Silver Satin insert, embossed with Defender logo.

Bright Metal Pedals

- Alternative premium pedal covers for an interior styling enhancement featuring a bright finish. Manufactured from etched and polished stainless steel.

Bright Rear Scuff Plate

- Stainless steel bright rear scuff plate
- Protects the bumper from scratches and scuffs while loading or unloading the vehicle and also from scrub and brush when driving off-road.

Front Undershield

- A robust, 0.2" anodized aluminum front undershield with a bright finish provides protection to the front lower bumper area and radiator when driving off-road.
- Allows easy access to the recovery loop

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COUNTRY PACK



Mudflaps

- Popular upgrade that reduce spray and protect the paintwork from debris and dirt.

Luggage Divider

- This useful divider can be fitted to the loadspace partition to separate the loadspace area into two sections.

Portable Rinse System

- Without the need for batteries or external power, the system utilizes pressure captured when filling from a tap, and an integrated hand pump allows the user to pressurize if filling the water tank away from home.

Bright Rear Scuff Plate

- Stainless steel bright rear scuff plate
- Protects the bumper from scratches and scuffs while loading or unloading the vehicle and also from scrub and brush when driving off-road.

Wheel Arch Protection

- Offers extended protection to the Wheel Arch when driving off-road.
- Enhances the exterior style of the vehicle with a more rugged appearance (Anthracite colored finish)

Changes in standard equipment, options or prices can occur. Land Rover reserves the right to change product specifications at any time without incurring any obligations.

Front Expedition Protection System

- Ultimate protection
- Improves off-road clearance while enhancing the front by offering robust protection
- Includes a premium 'A' Frame protection bar with an attractive Ceres Silver Satin insert and lower section, raised corners, and a front undershield where required.



'A' Frame Protection Bar

- The 'A' frame protection bar offers enhanced protection from damage to the front of the vehicle.
- Manufactured from a high-quality, durable plastic with an Anthracite colored finish it complements the vehicle's appearance with a rugged off-road look.



Remote Control Electric Winch

- Superior capability through the addition of a powerful, remote control electric winch.
- Designed to fit to the front of the All-New Defender, the advanced wireless remote control winch with a remote controlled clutch allows safe operation away from the vehicle.
- Manufactured by Warn, the Zeon Platinum 10S has a maximum pull force of 4,536kg/10,000lbs via the remote control device.
- Supplied with 100 feet of 3/8"Spydura synthetic rope, making it more practical, user-friendly and easier to handle.



Winch Mounting Kit

- The winch mounting kit is required for fitment of the remote control electric winch and is made up from winch cradle, crush cans and pedestrian-friendly winch cover.

Winch Accessory Kit

- The winch accessory kit includes two 'D' shackles, a snatch block, a 2 inch x 8 foot tree trunk protector, a pair of heavy duty leather and cotton gloves and a winch

Checkered Body Protection Kit

- Ideal for protecting the paintwork from scratches.
- Manufactured from a high-quality, durable, 3mm thick plastic with an Anthracite colored finish
- Includes mirror covers, wheel arches, rear corners and rear bumper of the vehicle.



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Fixed Side Steps

- Fixed side steps are a popular upgrade choice, assisting access into and exit from the vehicle, aiding roof loading, as well as providing a rugged, off-road style to the vehicle.
- The steps are Satin Black aluminum tube, with cast metal steps with a Silver finish and a black molded rubber mat. Iconic Land Rover Defender checkered design embossed in the rubber



Deployable Side Steps

- These smart, practical steps make it easier to get in and out of the vehicle and aid roof loading
- Their unique, horizontal deploying motion minimizes impact on vehicle clearance height
- These side steps are Satin Black aluminum step extrusions with a black molded rubber mat, which is embossed with the iconic checkered design and the 'Defender' logo

Bright Side Tubes

- Aluminum side tubes with bright finish, provide an off-road inspired appearance
- Complement vehicle's exterior design whilst providing some protection to doors and body sills

Inflatable Waterproof Awning

- Inflatable waterproof awning designed with an inflatable air beam to allow rapid deployment
- Designed to fit vehicle it also has the flexibility to fit to either of the sides or rear of vehicle
- The awning can be erected in less than five minutes by one person using the stirrup pump, included in the kit or the Land Rover integrated air compressor
- Contrasting light and dark Ripstop polyester
- Large enough to accommodate a camping table and chairs with a headroom of up to 6.5ft.



Deployable Roof Ladder

- Designed to enhance the vehicle's exterior style, it has been optimized to minimize wind noise
- Unique, two stage deployment to ensure a compact size when stowed and lockable
- The ladder has anodized aluminum steps with black, powder-coated aluminum sides, set in a high-quality, durable plastic with an Anthracite colored finish frame



9. PRICING, OPTIONS & OPTION PACKS

OPTIONS & OPTION PACKAGES	110							90
	Option Code	Standard	S	SE	HSE	First Edition	X	First Edition
MSRP - Gasoline i4 - 300hp	N/A	\$49,900	\$53,350					
MSRP - Gasoline MHEV- 400hp	N/A			\$62,250	\$68,350	\$68,650	\$80,900	TBD
Destination & Delivery	N/A	\$1,025	\$1,025	\$1,025	\$1,025	\$1,025	\$1,025	\$1,025

Driver Assistance Technologies								
Adaptive Dynamics	027CW	S	S	S	S	S	S	S
Air Suspension	027BY	S	S	S	S	S	S	S
Driver Assist Pack • Adaptive Cruise Control • Rear Traffic Monitor (Standard on SE and above) • Clear Exit Monitor (Standard on SE and above)	017TE	\$1,275	\$1,275	\$1,020	N/A	N/A	N/A	N/A
Head-Up Display <i>Requires Solar Attenuating Windscreen (047EB)</i>	039IB	N/A	N/A	N/A	\$900	N/A	S	N/A

Versatility and Capability Features								
Off-Road Pack • Electronic Active Differential with Torque Vectoring by Braking • Domestic Plug Socket • Off Road Tires (Not available with 22" Wheels, 031PV, 031SZ or 031RF)	074QA	\$1,345	\$1,345	\$1,345	\$1,345	N/A	N/A	N/A
Advanced Off-Road Capability Package • All Terrain Progress Control • Terrain Response 2 • Configurable Terrain Response <i>Not Available with Towing Pack (028HB)</i>	074PM	\$735	\$735	\$735	\$735	N/A	N/A	N/A
Towing Pack • All Terrain Progress Control (Standard on X) • Terrain Response 2 (Standard on X) • Configurable Terrain Response (Standard on X) • Tow Hitch Receiver • Advanced Tow Assist <i>Not Available with Advanced Off Road Capability Pack (074PM)</i>	028HB	\$1,630	\$1,630	\$1,630	\$1,630	N/A	\$895	N/A
Electronic Active Differential with Torque Vectoring by Braking	027DC	\$1,100	\$1,100	\$1,100	\$1,100	\$1,100	S	N/A
Activity Key Available from Summer 2020	066CA	\$200	\$200	\$200	\$200	\$200	\$200	N/A
Trailer hitch with Electrical Connector	028BX	\$650	\$650	\$650	\$650	\$650	\$650	S
Advanced Tow Assist	062CE	N/A	N/A	N/A	N/A	\$400	N/A	N/A

Climate Control Options								
Cold Climate Package • Heated Windscreen • Heated Washer Jets • Heated Steering Wheel • Headlight Powerwash	072BI	\$700	\$700	\$700	\$700	N/A	\$700	N/A
3-Zone Climate Control plus Chiller (110 Only) <i>Cabin Air Ionization (022BG) and Air Quality Sensor (022FA)</i>	022BS	\$1,075	\$1,075	\$1,075	\$1,075	S	\$1,075	N/A
Cabin Air Ionization <i>Requires 3-Zone Climate Control (022BS) and Air Quality Sensor (022FA).</i>	022GB	\$100	\$100	\$100	\$100	S	\$100	N/A
Air Quality Sensor <i>Requires 3-Zone Climate Control (022BS), Cabin Air Ionization (022BG)</i>	022FA	\$75	\$75	\$75	\$75	S	\$75	N/A

Changes in standard equipment, options or prices can occur. Land Rover reserves the right to change product specifications at any time without incurring any obligations.

OPTIONS & OPTION PACKAGES	110							90
	Option Code	Standard	S	SE	HSE	First Edition	X	First Edition
Seating								
8 Way Heated Front Row Seats <i>Requires Ebony Fabric Seats (300NP)</i>	300JP	\$500	N/A	N/A	N/A	N/A	N/A	N/A
12 Way Heated Front Row Seats <i>Requires Grained Leather (300NQ, 300NR, 300NS) or Dinamica Suedecloth® (303PE)</i>	300WB	N/A	\$500	N/A	N/A	N/A	N/A	N/A
14 Way Heated Front Row Seats <i>Requires Grained Leather (300NQ, 300NR, 300NS) or Dinamica Suedecloth® (303PE)</i>	033XN	N/A	N/A	\$500	N/A	S	N/A	S
14 Way Climate Front Row Seats <i>Requires Grained Leather (300NQ, 300NR, 300NS) or Dinamica Suedecloth® (303PE)</i>	300WC	N/A	N/A	\$800	N/A	N/A	N/A	N/A
16 Way Climate Front Row Seats (Option when require Windsor Leather and Jump Seat) <i>Requires Front Jump Seat (033AN) and Windsor Leather (300NT, 300NU, 300RD, 030RF or 300RD) and Click and Go Base unit on Standard (129AV)</i>	300JJ	N/A	N/A	N/A	NCO	N/A	NCO	N/A
40:20:40 folding rear seats with centre armrest (110 Only) <i>Requires 12-18 Way Seats (300WA, 300WB, 033XM, 033XN, 300WC, 300WD or 300JJ)</i>	300KC	\$100	N/A	N/A	N/A	N/A	N/A	N/A
40:20:40 fixed heated rear seats (110 Only) <i>Requires Ebony Fabric Heated Seats (300JP)</i>	300KB	\$500	N/A	N/A	N/A	N/A	N/A	N/A
40:20:40 fixed heated rear seats with centre armrest (110 Only) <i>Requires Heated Front Rowseats (300WB,300XN, 300WC, 300WD or 300JJ)</i>	300KD	\$600	\$500	\$500	\$500	N/A	S	N/A
60:40 rear seats with manual slide and recline (110 Only) <i>Requires Third Row(030AT or 033AU). Not Available with Jump Seat (033AN)</i>	300KM	\$100	N/A	N/A	N/A	N/A	N/A	N/A
60:40 heated rear seats with manual slide and recline (110 Only) <i>Requires Heated Third Row(033AU). Not Available with Jump Seat (033AN)</i>	300KN	\$600	N/A	N/A	N/A	N/A	N/A	N/A
60:40 load through rear seats with manual slide and recline and centre armrest (110 Only) <i>Requires 12-18 way seats (300WB, 300XN, 300WC, 300WD), Requires Third Row (033AT). Not Available with Jump Seat (033AN)</i>	300KE	\$200	\$100	\$100	\$100	\$100	N/A	N/A
60:40 load through heated rear seats with manual slide and recline and centre armrest (110 Only) <i>Requires 12-18 way seats (300WB, 300XN, 300WC, 300WD), Heated Third Row(033AU). Not Available with Jump Seat (033AN)</i>	300KF	\$700	\$600	\$600	\$600	N/A	\$100	N/A
60:40 load through climate rear seats with manual slide and recline and centre armrest (110 Only) <i>Requires 12-18 way seats (300WB, 300XN, 300WC, 300WD), and Heated third Row(033AU). Not Available with Jump Seat (033AN)</i>	300KP	\$1,000	\$900	\$900	\$900	N/A	\$400	N/A
Manual Third Row Seats (110 Only) <i>Requires 60/40 second row (300KN or 300KE), 3-ZoD94:F95 ,Air Quality Sensor (022FA and (Caibin Air Ionization 022BG)</i>	033AT	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	N/A	N/A
Manual Third Row Heated Seats (110 Only) <i>Requires 60/40 second row(300KN or 300KE), 3-Zone Climate Control (022BS) ,Air Quality Sensor (022FA and (Caibin Air Ionization 022BG)</i>	033AU	\$1,700	\$1,700	\$1,700	\$1,700	N/A	\$1,700	N/A
Ebony Grained leather and Robust Woven Textile seat facings with Ebony interior	300NQ	N/A	NCO	NCO	N/A	NCO	N/A	S
Acorn Grained leather and Robust Woven Textile seat facings with Lunar interior	300NR	N/A	NCO	NCO	N/A	NCO	N/A	N/A
Khaki Grained leather and Robust Woven Textile seat facings with Ebony interior	300NS	N/A	NCO	NCO	N/A	NCO	N/A	N/A
Ebony Windsor leather seats with Ebony interior <i>Requires Interior Upgrade Pack (017HE)</i>	300NT	\$2,250	\$750	\$750	NCO	N/A	N/A	N/A
Acorn Windsor leather seats with Lunar interior <i>Requires Interior Upgrade Pack (017HE)</i>	300NU	\$2,250	\$750	\$750	NCO	N/A	N/A	N/A
Khaki Windsor leather seats with Ebony interior <i>Requires Interior Upgrade Pack (017HE)</i>	300NV	\$2,250	\$750	\$750	NCO	N/A	N/A	N/A
Ebony/Ebony Windsor leather and Steelcut premium textile seats with Ebony interior	300RD	N/A	N/A	N/A	N/A	N/A	NCO	N/A
Vintage Tan/Ebony Windsor leather and Steelcut premium textile seats with Ebony interior	300RF	N/A	N/A	N/A	N/A	N/A	NCO	N/A
Ebony Dinamica® suedecloth and Steelcut premium textile seats with Ebony interior Available from Summer 2020 <i>Requires Ebony (300NT), Acorn (300NU), Khaki (300NV)</i>	303PE	N/A	NCO	NCO	N/A	N/A	N/A	N/A

Technology: Multimedia								
Meridian™ Surround Sound System - 825 Watt	025LN	N/A	N/A	N/A	\$450	N/A	S	N/A
Sirius XM™ Satellite Radio & HD Radio	025LA	\$300	\$300	\$300	\$300	S	\$300	S
Wi-Fi Enabled with Data Plan	025SH	\$360	\$360	\$360	\$360	N/A	\$360	N/A

OPTIONS & OPTION PACKAGES	110							90
	Option Code	Standard	S	SE	HSE	First Edition	X	First Edition
Wheels								
Off-Road Tires <i>Not available on 22" wheels (031SZ and 031PU), 22" Full Size Spare Wheel (028MC) or 20" (031RF)</i>	030IF	\$350	\$350	\$350	\$350	\$350	\$350	S
18" Steel Full-Size Spare Wheel <i>Not available on P400</i>	028MH	S	NCO	N/A	N/A	N/A	N/A	N/A
18" Full-Size Spare Wheel <i>Not available on P400</i>	028MA	NCO	NCO	N/A	N/A	N/A	N/A	N/A
19" Full-Size Spare Wheel	028MB	\$100	S	NCO	NCO	N/A	NCO	N/A
20" Full-Size Spare Wheel	028MC	\$200	\$100	S	S	S	S	S
22" Full-Size Spare Wheel	028ME	\$400	\$300	\$200	\$200	\$200	\$200	N/A
18" 8 Split-Spoke 'Style 5093' Steel with Gloss White Finish <i>Not available on P400, Must Call 18" Full Size Spare Wheel (028MH)</i>	031PZ	S	NCO	N/A	N/A	N/A	N/A	N/A
18" 5 Split-Spoke 'Style 5094' with Satin Dark Grey Finish <i>Not available on P400, Must Call 18" Full Size Spare Wheel (028MA)</i>	031ST	\$700	NCO	N/A	N/A	N/A	N/A	N/A
19" 6 Spoke 'Style 6009' with Gloss Sparkle Silver Finish <i>Requires 19" Full Size Spare Wheel (028MB)</i>	031SU	\$1,200	\$200	NCO	NCO	N/A	NCO	N/A
19" 6 Spoke 'Style 6010' with Gloss Sparkle Silver Finish <i>Requires 19" Full Size Spare Wheel (028MB)</i>	031SV	\$1,200	S	NCO	NCO	NCO	NCO	N/A
19" 5 Split-Spoke 'Style 6010' with Gloss Black Finish <i>Requires 19" Full Size Spare Wheel (028MB)</i>	031SW	\$1,700	\$500	NCO	NCO	N/A	NCO	N/A
20" 6 Spoke 'Style 5094' with Gloss Sparkle Silver Finish <i>Requires 20" Full Size Spare Wheel (028MC)</i>	031SY	\$2,200	\$1,200	S	\$200	N/A	\$200	N/A
20" 5 Spoke 'Style 5098' with Gloss Sparkle Silver Finish <i>Requires 20" Full Size Spare Wheel (028MC)</i>	031PX	N/A	N/A	N/A	N/A	S	N/A	S
20" 5 Spoke 'Style 5098' with Satin Dark Grey Finish <i>Requires 20" Full Size Spare Wheel (028MC)</i>	031SX	\$2,700	\$1,700	\$700	\$200	N/A	S	N/A
20" 6 Spoke 'Style 6011' with Gloss Black Finish <i>Requires 20" Full Size Spare Wheel (028MC). Not Available with Off Road Tire (030IF)</i>	031RF	\$2,700	\$1,700	\$700	\$200	N/A	\$200	N/A
20" 5 Split-Spoke 'Style 5095' with Gloss Dark Grey and contrast Diamond Turned Finish <i>Requires 20" Full Size Spare Wheel (028MC)</i>	031TB	\$3,200	\$2,200	\$1,200	S	N/A	\$1,200	N/A
22" 5 Spoke 'Style 5098' with Gloss Black Finish <i>Not available with Off-Road Tires (031IF), Requires 22" Full Size Spare Wheel (028ME)</i>	031SZ	\$4,700	\$3,700	\$2,700	\$2,200	N/A	\$2,000	N/A
22" 5 Spoke 'Style 5098' with Gloss Sparkle Silver Finish <i>Not available with Off-Road Tires, (030IF), Requires 22" Full Size Spare Wheel (028ME)</i>	031PV	\$4,200	\$3,200	\$2,200	\$2,200	\$2,000	\$2,000	N/A
Interior Options								
Premium Upgrade Interior Pack Available from Summer 2020 • Extended Leather Upgrade • 14-way heated and cooled electric memory front seats with 4-way manual headrests (300W) • Electrically Adjustable Steering Column (Standard and S Only) • Click and Go Integrated Base Unit (Standard Only) <i>Requires Windsor Leather Seats (300NT, 300NU, 300NV, 300RA, 300RB or 300RC). Not available with Jump Seat (033AN)</i>	017HE	\$3,075	\$2,740	\$1,615	N/A	N/A	N/A	N/A
Comfort and Convenience Pack • Premium Cabin Lighting (Standard on X) • Front Centre Console Refrigerator Compartment • Meridian™ Sound System (Standard on SE, HSE & N/A on X) <i>Not available with Front Jump Seat (033AN)</i>	017EO	\$895	\$895	\$595	\$595	N/A	\$300	N/A
Opening Panoramic Sunroof	041CZ	\$1,750	\$1,750	\$1,750	S	S	S	N/A
Folding Fabric Roof (90 Only)	041CT	N/A	N/A	N/A	N/A	N/A	N/A	S
Front Jump Seat Available from Summer 2020 <i>Not available with Third Row Seats (033AT or 033AU) or Wireless Device Charging (171AB), Requires 16 Way Seats (300JJ) 1 ilo of 18-way on HSE. Not available with Premium Interior Upgrade Pack (017HE) on Standard, S and SE derivatives</i>	033AN	\$900	\$900	\$900	\$900	N/A	\$900	S
Natural Smoked Oak Veneer Available from Summer 2020 <i>Not available with Jump Seat (033AN)</i>	088SG	\$600	\$600	\$600	\$600	S	NCO	S
Rough-cut Walnut Veneer Available from Summer 2020 <i>Not available with Jump Seat (033AN)</i>	088SH	\$600	\$600	\$600	\$600	N/A	S	N/A
Cross car beam in White Powder Coat Brushed finish	245AB	\$200	\$200	\$200	\$200	N/A	N/A	N/A
Cross car beam in Light Grey Powder Coat Brushed finish	245AC	S	S	S	S	S	N/A	S
Cross car beam in Dark Grey Powder Coat Brushed finish	245AD	N/A	N/A	N/A	N/A	N/A	S	N/A
Loadspace Rails (110 Only) <i>Not available with Third Row (033AT and 033AU)</i>	135AH	\$150	\$150	\$150	\$150	N/A	\$150	N/A
Loadspace Partition Net (110 Only)	026EU	\$100	\$100	\$100	\$100	N/A	\$100	N/A
ClearSight Interior Rear View Mirror	031BS	\$450	\$450	S	S	S	S	S
Smoker's Package	094AA	\$50	\$50	\$50	\$50	N/A	\$50	N/A

OPTIONS & OPTION PACKAGES	110							90
	Option Code	Standard	S	SE	HSE	First Edition	X	First Edition
Exterior Options								
Fuji White Non Metallic Paint	1AA	S	S	S	S	N/A	N/A	N/A
Metallic Paint (1AG, 1AC, 1DF, 1DJ, 1DK, 1DL) <i>1DL Tasman Blue not available on X Derivative</i>	Multiple	\$710	\$710	\$710	\$710	S	S	S
Satin Protective Film <i>Only available on Pangea Green (1DG), Gondwana Stone (1DK) and Indus Silver (1AC). Must call Black Contrast Roof (08AN) or White Contrast Roof (080AM)</i>	087FB	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	\$3,800	N/A
Fog Lights	064AP	N/A	\$170	S	S	S	S	S
Automatic Headlight Levelling	064BR	S	S	S	S	S	S	S
Black Pack • Gloss Black Front Grille • Gloss Black Fender Vents • Narvik Black Hood Checkerplate • Gloss Black Defender Script	032MB	\$600	\$600	\$600	\$600	S	N/A	N/A
Black Contrast Roof <i>Not available with Santorini Black (1AG)</i>	080AN	\$870	\$870	\$870	\$870	S	S	N/A
White Contrast Roof <i>Not available with Fuji White (1AA), Eiger Grey (1DF), Santorini Black (1AG)</i>	080AM	\$870	\$870	\$870	\$870	N/A	N/A	S
Front Undershield Available from Summer 2020	028QB	N/A	N/A	N/A	N/A	N/A	\$630	N/A
Orange Recovery Loop	028EY	N/A	N/A	N/A	N/A	N/A	\$250	N/A
Signature Graphic	047AX	S	S	S	S	S	S	N/A

S = Standard O = Optional P = Package N/A = Not available NCO = No Cost Option

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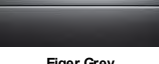



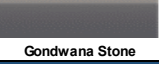
OPTIONS & OPTION PACKAGES		110						90
		Option Code	Standard	S	SE	HSE	First Edition	90 First Edition
Port Installed Accessories PF - Indicates Pre-Selected Port Fit Options								
PF	Basic Rear Seat Convenience Pack 1 Click & Hang, 1 Click & Hook Vehicles with Code 129	LRX93	\$139	\$139	\$139	\$139	\$139	TBD
PF	Premium Interior Protection & Storage Pack Deep-sided Rubber Mats, Loadspace Rubber Mat, Cargo Carrier, Sunshade, Cargo Net Rule: 5-Seat only	DF001	\$699	\$699	\$699	\$699	\$699	TBD
	Basic Interior Protection & Storage Pack Deep-sided Rubber Mats, Loadspace Rubber Mat, Cargo Carrier Rule: 5-Seat only	DF002	\$549	\$549	\$549	\$549	\$549	TBD
PF	Premium Interior Protection & Storage Pack Deep-sided Rubber Mats, Loadspace Rubber Mat, Cargo Carrier, Sunshade, Cargo Net Rule: 7-Seat only	DF071	\$699	\$699	\$699	\$699	\$699	TBD
	Basic Interior Protection & Storage Pack Deep-sided Rubber Mats, Loadspace Rubber Mat, Cargo Carrier Rule: 7-Seat only	DF072	\$549	\$549	\$549	\$549	\$549	TBD
	Wheel Protection Pack Black Locks Black Wheel Locks, Black Lug Nuts, Tire Pressure Gauge, Alloy Wheel / Tire Cleaner & Detailer Pack, Branded Valve Stem Caps	DF004	\$549	\$549	\$549	\$549	\$549	TBD
	Appearance Pack Matte Black Bonnet Decal, Spare Wheel Cover, Bright Rear Scuff Plate, Chequered Body Protection Kit	DF008	\$2,100	\$2,100	\$2,100	\$2,100	\$2,100	TBD
	Explorer Pack Classic Mud Flaps, Matte Black bonnet decal, Spare Wheel Cover, Wheel Arch Protection, Raised Air Intake, Expedition Roof Rack, Exterior Side-Mounted Gear Carrier	DF0EX	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	TBD
	Adventure Pack Mud Flaps, Spare Wheel Cover, Portable Rinse System, Integrated Air Compressor, Bright Rear Scuff Plate, Exterior Side-mounted Gear Carrier, Seat Backpack	DF0AP	\$3,200	\$3,200	\$3,200	\$3,200	\$3,200	TBD
	Country Pack Classic Mud Flaps, Loadspace Partition - Full Height, Portable Rinse System, Bright Rear Scuff Plate, Wheel Arch Protection	DF0CP	\$2,100	\$2,100	\$2,100	\$2,100	\$2,100	TBD
	Urban Pack (w/o Undershield) Spare Wheel Cover, Bright Metal Pedals, Bright Rear Scuff Plate	DF0UP	\$700	\$700	\$700	\$700	\$700	TBD

Please note that items referenced as “Preferred” will be automatically pre-selected prior to vehicle dispatch. These items can be deselected in Vista if not required. The items listed as “Optional” can also be added for port install based on your customers preference, but must be selected in Vista as desired.

10. EXTERIOR COLORS

In order to accommodate focused Launch, seven exterior colors will be available for 20MY.

The following table displays the exterior color options available.

Paint Color	Option Code	Base	S	SE	HSE	First Edition	X	90 First Edition
Solid								
 Fuji White	1AA	NCO	NCO	NCO	NCO	N/A	N/A	N/A
Metallic								
 Santorini Black	1AG	O	O	O	O	N/A	O	N/A
 Eiger Grey	1DF	O	O	O	O	N/A	O	N/A
 Indus Silver	1AC	O	O	O	O	O	O	N/A
 Tasman Blue	1DL	O	O	O	O	N/A	N/A	N/A
 Pangea Green	1DJ	O	O	O	O	O	O	S
 Gondwana Stone	1DK	O	O	O	O	O	O	N/A
Premium Metallic								
Satin Wrap <small>Available on 1AC: Indus Silver, 1DJ: Pangea Green or 1DK: Gondwana Stone.</small>	087FB	O	O	O	O	O	O	N/A













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11. WHEELS & TIRES

Defender is ready to suit the style and capability needs of every driver with a choice of 12 wheels across four different sizes; 18", 19", 20" and 22"

- Uniquely available to Defender is an 18" White Steel Wheel (P300 4cyl engine only)
- All vehicles will be supplied with 32" outside diameter tires and silver locking wheel nuts
- The larger 32" OD tire family supports Defender's capability and durability positioning by providing:
 - Improved ground clearance and off-road geometry (approach, departure and break over angles)
 - Larger rolling radius to increase contact patch, further improving traction
 - Improved robustness due more sidewall height, meaning the vehicle is less prone to punctures and can withstand more damage



Defender 110									90
Wheel Name	Wheel Image	Option Code	Standard	S	SE	HSE	FIRST EDITION	X	90 FIRST EDITION
18" 5 spoke 'Style 5093' Steel Gloss White		031PZ	STANDARD	NCO	N/A	N/A	N/A	N/A	N/A
18" 5 spoke 'Style 5094' Satin Dark Grey		031ST	\$700	NCO	N/A	N/A	N/A	N/A	N/A
19" 6 spoke 'Style 6009' Gloss Sparkle Silver		031SU	\$1,200	\$200	NCO	NCO	N/A	NCO	N/A
19" 6 spoke 'Style 6010' Gloss Sparkle Silver		031SV	\$1,200	STANDARD	NCO	NCO	NCO	NCO	N/A
19" 6 spoke 'Style 6010' Gloss Black		031SW	\$1,700	\$500	NCO	NCO	N/A	NCO	N/A
20" 5 spoke 'Style 5094' Gloss Sparkle Silver		031SY	\$2,200	\$1,200	STANDARD	\$200	N/A	\$200	N/A
20" 5 spoke 'Style 5098' Gloss Sparkle Silver		031PX	N/A	N/A	N/A	N/A	STANDARD	N/A	STANDARD
20" 5 spoke 'Style 5098' Satin Dark Grey		031SX	\$2,700	\$1,700	\$700	\$200	N/A	STANDARD	N/A
20" 6 spoke 'Style 6011' Gloss Black		031RF	\$2,700	\$1,700	\$700	\$200	N/A	\$200	N/A
20" 5 split-spoke 'Style 5095' Gloss Dark Grey w/ DT Finish		031TB	\$3,200	\$2,200	\$1,200	STANDARD	N/A	\$1,200	N/A
22" 5 spoke 'Style 5098' Gloss Black		031SZ	\$4,700	\$3,700	\$2,700	\$2,200	N/A	\$2,000	N/A
22" 5 spoke 'Style 5098' Gloss Sparkle Silver		031PV	\$4,200	\$3,200	\$2,200	\$2,200	\$2,000	\$2,000	N/A

S = Standard O = Optional N/A = Not available

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In addition to the standard All Season Tire, an optional factory fit All Terrain tire is also available as an option.

For the even more adventurous, a Professional Off Road Tire is approved for aftermarket fitment.

Wheel Name	Wheel Image	Tread	Option Code	Size Availability	Manufacturer
All Season Tire		7.5mm	Standard	18", 19", 20", 22"	TBD
Off Road Tire		9.5mm	030IF	18", 19", 20"	Goodyear Wrangler All-Terrain
Professional Off Road Tire (Approved Aftermarket fit only)		12.5mm	N/A	18", 20"	Goodyear Wrangler Duratec




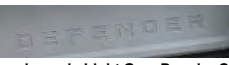
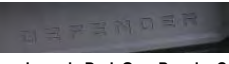
12. TRIM FINISHERS & VENEERS

Veneers

- Choice of two optional veneers are available; Smoked Oak or Rough Cut Walnut

Cross Car Beam

- An industry first, the All-New Defender will expose the structural Cross Car Beam surface
- Powder Coated with three different finishes (White, Light Silver or Dark Grey) dependent upon derivative selected
- Option chosen will also carry over to the armature of the steering wheel, gear shifter lower plinth and door cards (door accents only where Meridian sound system is fitted).

Trim Finisher	Option Code	Standard	S	SE	HSE	First Edition	X	90 First Edition
 Natural Shadow Dark Oak Veneer	088SG	\$600	\$600	\$600	\$600	N/A	NCO	N/A
 Rough-cut Walnut Veneer	088SH	\$600	\$600	\$600	\$600	N/A	S	N/A
 Cross car beam in White Powder Coat Brushed finish	245AB	\$200	\$200	\$200	\$200	NA	NA	N/A
 Cross car beam in Light Grey Powder Coat Brushed finish	245AC	S	S	S	S	S	N/A	S
 Cross car beam in Dark Grey Powder Coat Brushed finish	245AD	N/A	N/A	N/A	N/A	N/A	S	N/A

S = Standard O = Optional N/A = Not available NCO = No Cost Option

13. EXTERIOR COLORS & INTERIOR TRIM COMBINATIONS

INTERIOR

TRIM MATERIAL	Base Fabric seats	S Grained Leather and Robust Woven Textile seat facings	SE Grained Leather and Robust Woven Textile seat facings	HSE Windsor Leather seats	X Windsor Leather & Steelcut Premium Textile seats	Optional Milko Suede cloth and Steelcut Premium Textile seats
COLOURWAY CODE	EBONY/ EBONY 300NP	EBONY/ EBONY 300NQ 300NS	EBONY/ EBONY 300NQ 300NS	EBONY/ EBONY 300NT 300NV	EBONY/ EBONY 300RD 300RF	EBONY/ EBONY 303PE
Seat	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
ip Upper	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
ip Hoop	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Cross Car Beam Powdercoat finish	White	White	White	White	White	White
Steering Wheel rim/ DAB cover	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Steering Wheel Powdercoat finish	White	White	White	White	White	White
Gearshifter	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Door Top Roll	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Door Armrest	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Door Casting	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Door accent in Powdercoat finish (*only when Meridian audio selected)	White*	White*	White	White	White	White*
Seat Hardware	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Seat Back Map Pocket	N/A	Ebony	Ebony	Ebony	Ebony	N/A
Loadspace Tonneau Cover	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Seat Belt	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Durable Rubber Flooring	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Carpet Mats	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Carpet Mats Contrast Stitching	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Headlining	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Light Oyster (Morzine)	186HA	186HA	186HA	186HA	186HA	186HA
Ebony (Morzine)	188HD	188HD	188HD	188HD	188HD	188HD
Console	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Console Lid	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Console Rails Ebony	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Console Rails Lunar	Ebony	Ebony	Ebony	Ebony	Ebony	Ebony
Console Rails Roughtout Walnut Veneer	088SH	088SH	088SH	088SH	088SH	088SH
Console Rails Natural Smoked Dark Oak Veneer	088SG	088SG	088SG	088SG	088SG	088SG

• Standard
 A = Designer Choice
 * = Option
 - = Not Available

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DESIGNERS CHOICE SUMMARY

		Interior Colourways				Contrast Roof Colour	
Seat Colour		Ebony	Acorn	Khaki	Vintage Tan (X only)	Narvik Black	Fuji White
Environment Colour		Ebony	Lunar	Ebony	Ebony		
Exterior Colour	Fuji White	Available	Available	Available	N/A	Available	N/A
	Santorini Black	Available	Available	Available	Available	N/A	N/A
	Eiger Grey	Available	Available	Available	Designer Choice	Available	N/A
	Indus Silver	Available	Designer Choice	Available	Available	Designer Choice	Available
	Pangea Green	Available	Available	Designer Choice	Available	Available	Designer Choice
	Gondwana Stone	Available	Available	Available	Available	Designer Choice	Available
	Tasman Blue	Designer Choice	Available	Available	N/A	Available	Designer Choice

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16. PRICING APPENDIX

Vehicle Trim Line	Engine	Model Code	Derivative Code	Dealer Invoice	Suggested Retail Price
Defender Standard	2.0L Supercharged I6 300HP Gas	AC663 / 350WZ	5000507951		\$49,900
Defender S	2.0L Supercharged I6 300HP Gas	AC663 / 351CA	5000521401		\$53,350
Defender SE	3.0L Supercharged I6 400HP Gas	AB663 / 351CK	5000507890		\$62,250
Defender HSE	3.0L Supercharged I6 400HP Gas	AB663 / 351CL	5000521393		\$68,350
Defender First Edition	3.0L Supercharged I6 400HP Gas	AB663 / 351CX	5000507883		\$68,650
Defender X	3.0L Supercharged I6 400HP Gas	AB663 / 351CR	5000507884		\$80,900
Defender 90 First Edition	3.0L Supercharged I6 400HP Gas	AT663 / 351CV			TBD
Destination & Delivery		NA	NA		\$1,025
Options & Option Packages	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
Exterior					
Fog Lights	S	Exterior	064AP		\$170
Black Pack	Standard, S, SE, HSE	Exterior	032MB		\$600
Black Contrast Roof	Standard, S, SE, HSE	Exterior	080AN		\$870
White Contrast Roof	Standard, S, SE, HSE	Exterior	080AM		\$870
Front Undershield	X	Exterior	028QB		\$630
Orange Recovery Loop	X	Exterior	028EY		\$250
Versatility & Capability					
Driver Assist Pack	Standard, S	Technology	017TE		\$1,275
	SE	Technology			\$1,020
Head Up Display	HSE	Technology	039IB		\$900
Off-Road Pack	Standard, S, SE, HSE	Technology	074QA		\$1,345
Advanced Off-Road Capability Package	Standard, S, SE, HSE	Technology	074PM		\$735
Towing Pack	Standard, S, SE, HSE	Interior	028HB		\$1,630
	X	Interior			\$895
Electronic Active Differential with Torque Vectoring by Braking	Standard, S, SE, HSE, 110 First Edition	Technology	027DC		\$1,100
Activity Key	Standard, S, SE, HSE, X, 110 First Edition	Technology	066CA		\$200
Trailer hitch with Electrical Connector	Standard, S, SE, HSE, X, 110 First Edition	Technology	028BX		\$650
Advanced Tow Assist	110 First Edition	Technology	026CE		\$400
Cold Climate Package	Standard, S, SE, HSE, X	Interior	072BI		\$700
3-Zone Climate Control plus Chiller	Standard, S, SE, HSE, X, 110 First Edition	Other	022BS		\$1,075
Cabin Air Ionization	Standard, S, SE, HSE, X, 110 First Edition	Interior	022GB		\$100
Air Quality Sensor	Standard, S, SE, HSE, X, 110 First Edition	Interior	022FA		\$75
Heated Front Row Seats	Standard	Interior	300JP		\$500
Heated Front Row Seats	S	Interior	300WB		\$500
Heated Front Row Seats	SE	Interior	033XN		\$500
Climate Front Row Seats	SE	Interior	300WC		\$800
40:20:40 folding rear seats with centre armrest	Standard	Interior	300KC		\$100
40:20:40 folding, heated rear seats	Standard	Interior	300KB		\$500
40:20:40 folding, heated rear seats with centre armrest	Standard	Interior	300KD		\$600
	S, SE, HSE	Interior			\$500
60:40 rear seats with manual slide and recline	Standard	Interior	300KM		\$100
60:40 heated rear seats with manual slide and recline	Standard	Interior	300KN		\$600
60:40 load through heated rear seats with manual slide and recline and centre armrest	Standard	Interior	300KE		\$200
	S, SE, HSE, 110 First Edition	Interior			\$100
60:40 load through heated rear seats with manual slide and recline and centre armrest	Standard	Interior	300KF		\$700
	S, SE, HSE	Interior			\$600
	X	Interior			\$100
60:40 load through climate rear seats with manual slide and recline and centre armrest	Standard	Interior	300KP		\$1,000
	S, SE, HSE	Interior			\$900
	X	Interior			\$400
Third Row	Standard, S, SE, HSE, 110 First Edition	Interior	033AT		\$1,200
Heated Third Row	Standard, S, SE, HSE, X	Interior	033AU		\$1,700
Ebony Dinamica® suedecloth and Steelcut premium textile seats with Ebony interior	S, SE, 110 First Edition	Interior	303PE		NCO
Khaki Windsor Leather Seats	Standard	Interior	300NV		\$2,250
	S, SE	Interior			\$750
Acorn Windsor Leather Seats	Standard	Interior	300NU		\$2,250
	S, SE	Interior			\$750
Ebony Windsor Leather Seats	Standard	Interior	300NT		\$2,250
	S, SE	Interior			\$750

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Interior Trim & Veneer Options	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
Premium Upgrade Interior Pack	Standard	Interior	017HE		\$3,075
	S	Interior			\$2,740
	SE	Interior			\$1,615
Comfort and Convenience Pack	Standard, S	Interior	017EO		\$895
	SE, HSE	Interior			\$595
	X	Interior			\$300
Opening Panoramic Sunroof	Standard, S, SE	Interior	041CZ		\$1,750
Front Jump Seat	Standard, S, SE, HSE, X	Interior	033AN		\$900
Natural Smoked Oak Veneer	Standard, S, SE, HSE	Interior	088SG		\$600
	X	Interior			NCO
Rough-cut Walnut Veneer	Standard, S, SE, HSE	Interior	088SH		\$600
Cross car beam in White Powder Coat Brushed finish	Standard, S, SE, HSE	Interior	245AB		\$200
Loadspace Rails	Standard, S, SE, HSE, X	Interior	135AH		\$150
Loadspace Partition Net	Standard, S, SE, HSE, X	Interior	026EU		\$100
ClearSight Interior Rear View Mirror	Standard, S	Interior	031BS		\$450
Meridian™ Surround Sound System - 825 Watt	HSE	Interior	025LN		\$450
Sirius XM Satellite Radio	Standard, S, SE, HSE, X	Interior	025LA		\$300
Wi-Fi Enabled with Data Plan	Standard, S, SE, HSE, X	Interior	025SH		\$360
Smoker's Package	Standard, S, SE, HSE, X	Interior	094AA		\$50
Wheel Options	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
18" 8 Split-Spoke 'Style 5093' Steel with Gloss White Finish	S	Wheels	031PZ		NCO
18" 5 Split-Spoke 'Style 5094' with Satin Dark Grey Finish	Standard	Wheels	031ST		\$700
	S	Wheels			NCO
19" 6 Spoke 'Style 6009' with Gloss Sparkle Silver Finish	Standard	Wheels	031SU		\$1,200
	S	Wheels			\$200
	SE, HSE, X	Wheels			NCO
19" 6 Spoke 'Style 6010' with Gloss Sparkle Silver Finish	Standard	Wheels	031SV		\$1,200
	SE, HSE, X, 110 First Edition	Wheels			NCO
19" 5 Split-Spoke 'Style 6010' with Gloss Black Finish	Standard	Wheels	031SW		\$1,700
	S	Wheels			\$500
	SE, HSE, X	Wheels			NCO
20" 6 Spoke 'Style 5094' with Gloss Sparkle Silver Finish	Standard	Wheels	031SY		\$2,200
	S	Wheels			\$1,200
	HSE, X	Wheels			\$200
20" 5 Spoke 'Style 5098' with Satin Dark Grey Finish	Standard	Wheels	031SX		\$2,700
	S	Wheels			\$1,700
	SE	Wheels			\$700
	HSE	Wheels			\$200
20" 6 Spoke 'Style 6011' with Gloss Black Finish	Standard	Wheels	031RF		\$2,700
	S	Wheels			\$1,700
	SE	Wheels			\$700
	HSE, X	Wheels			\$200
20" 5 Split-Spoke 'Style 5095' with Gloss Dark Grey and contrast Diamond Turned Finish	Standard	Wheels	031TB		\$3,200
	S	Wheels			\$2,200
	SE, X	Wheels			\$1,200
22" 5 Spoke 'Style 5098' with Gloss Black Finish	Standard	Wheels	031SZ		\$4,700
	S	Wheels			\$3,700
	SE	Wheels			\$2,700
	HSE	Wheels			\$2,200
	X	Wheels			\$2,000
22" 5 Spoke 'Style 5098' with Gloss Sparkle Silver Finish	Standard	Wheels	031PV		\$4,200
	S	Wheels			\$3,200
	SE, HSE	Wheels			\$2,200
	X, 110 First Edition	Wheels			\$2,000
18" Full-Size Spare Steel Wheel	S	Wheels	028MH		NCO
18" Full-Size Spare Wheel	Standard, S	Wheels	028MA		NCO
19" Full-Size Spare Wheel	Standard	Wheels	028MB		\$100
	SE, HSE, X, 110 First Edition	Wheels			NCO
20" Full-Size Spare Wheel	Standard	Wheels	028MC		\$200
	S	Wheels			\$100
22" Full-Size Spare Wheel	Standard	Wheels	028ME		\$400
	S	Wheels			\$300
	SE, HSE, X, 110 First Edition	Wheels			\$200
Off Road Tire	Standard, S, SE, HSE, X, 110 First Edition	Wheels	030IF		\$350

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Paint Options	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
Solid Paint (Fuji White 1AA)	Standard, S, SE, HSE, X	Product	Multiple		NCO
Metallic Paint (1AG, 1AC, 1DF, 1DJ, 1DK, 1DL)	Standard, S, SE, HSE, X	Product	Multiple		\$710
Satin Wrap	Standard, S, SE, HSE, X, 110 First Edition	Product	087FB		\$3,800

	Port Installed Accessories	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
PF	Rear Seat Convenience Pack (w/o base)	All Models	Other	LRX93	TBD	\$139
PF	Premium Interior Protection & Storage Pack (5-seat)	All Models	Other	DF001	TBD	\$699
PF	Premium Interior Protection & Storage Pack (5+2-seat)	All Models	Other	DF071	TBD	\$549
	Basic Interior Protection & Storage Pack (5-seat)	All Models	Other	DF002	TBD	\$699
	Basic Interior Protection & Storage Pack (5+2-seat)	All Models	Other	DF072	TBD	\$549
	Wheel Protection Pack Black Locks	All Models	Other	DF004	TBD	\$549
	Appearance Pack	All Models	Other	DF008	TBD	\$2,100
	Explorer Pack	All Models	Other	DF0EX	TBD	\$4,800
	Adventure Pack	All Models	Other	DF0AP	TBD	\$3,200
	Country Pack	All Models	Other	DF0CP	TBD	\$2,100
	Urban Pack	All Models	Other	DF0UP	TBD	\$700

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